

**2<sup>nd</sup> SEMESTER**  
**DISCIPLINE SPECIFIC COURSE (CORE-II)**

**PSY220C: PSYCHOLOGY: INTRODUCTION TO SOCIAL PSYCHOLOGY**

**CREDITS: THEORY = 4; PRACTICUM = 2**

*Objective: To understand the basics of social psychology and to understand the individual in the social world.*

**THEORY: 4 CREDITS**

**Unit 1:** Brief history of social psychology, Scope of social psychology, approaches towards understanding social behavior.

**Unit 2:** Individual level processes: Person perception: attribution-theories (Haider, Jones & Davis and Kelly), biases and errors Attitude: formation, change and resistance to change

**Unit 3:** Interpersonal processes: Interpersonal attraction (Concept & Determinants), Prosocial behavior (Concept, factors affecting Prosocial behaviour), aggression (Concept, determinants and control).

**Unit 4:** Group dynamics: Key aspects of groups, nature and functions of groups, cooperation (nature and factors affecting cooperation) and conflict (Nature causes and effects).

**PRACTICUM: 2 CREDITS (Any two from below 4 practicals)**

1. Social Experiment
2. Attribution/Attitude
3. Aggression/Conflict
4. Interpersonal Attraction

**READINGS:**

1. Baron, R.A., Byrne, D. & Bhardwaj. G (2010). Social Psychology (12th Ed). New Delhi: Pearson.
2. Chadha, N.K. (2012). Social Psychology. MacMillan: New Delhi
3. Myers, D.G. (2008). Social psychology. New Delhi: Tata McGraw-Hill.